



## IoEnergy STATEMENT OF QUALIFICATIONS

**IoEnergy IS AN ELECTRICAL CONTRACTING FIRM SPECIALIZING IN THE IMPLEMENTATION OF ENERGY EFFICIENCY SYSTEMS AND BUILDING INTELLIGENCE.**

Beginning with comprehensive LED lighting and sensor upgrades, we work with energy services providers and corporate clientele to deliver high-ROI building efficiency improvements, value-add energy engineering, and **white glove** project execution. **IoEnergy** operates within the Continental United States, with deep expertise in major markets including both the East and West Coasts, with license availability across the U.S.

### LASTING RELATIONSHIPS

**OUR 25-YEAR LEGACY CUSTOMER BASE INCLUDES SOME OF THE LARGEST COMMERCIAL AND INDUSTRIAL PORTFOLIOS IN THE US:**

- Private and Public Sector
- Healthcare – Specializing in California T24 HCAI and Energy Code Permitting
- Tech Manufacturing & Clean Rooms
- Logistics & Transportation
- Education - Public & Higher Education
- Food Processing & Wine Production
- Real Estate Investment Trusts (REITs)
- Banking & Financial Services

### EMPHASIS ON OUTCOMES

**PARTNER WITH **IoEnergy** FOR BEST-IN-CLASS PROJECT OUTCOMES**

**IoEnergy** operates as a trusted, transparent extension for energy services companies, providing invaluable support, including opportunity identification, project development, permitting, project management & reporting, project implementation, and close-out.

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***“IoEnergy is one of the few service providers able to deliver all aspects of our Sustainability Initiatives, from front-end data through design, finance, implementation, and final reporting. These projects have been implemented strategically and with quality workmanship in a wide variety of work environments across North America.” – Logistics Company Executive***

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## TURN-KEY PROJECT SERVICES

### PROJECT INSTALLATION & CONSTRUCTION

- LED Lighting, Sensor & Controls Installation
- Battery Storage Design & Installation
- EVSE Infrastructure, Engineering & Installation
- Building Automation
- HVAC & Demand Response Optimization
- General Electrical Contracting
- Project Management & Coordination

### PROJECT ARCHITECTURE

- Level I, II, III Energy Engineering Audits, Project Engineering, Proposal Development
- Executive-Level Sales Support
- Financing Support / Utility Rebate Administration
- IoT Systems Integration Planning
- GHG Reporting & Support

### PROJECT CONSULTATION

- Energy Savings Analysis, Measurement & Verification
- Energy Reports
- Inventory/Asset Tracking
- Remote-Facility Management
- Renewable Energy Integration
- Sustainability Reporting & Compliance
- Carbon Analysis & Reduction Strategies

### PROJECT CAPITALIZATION

- Electric Utility On-Bill Financing
- Energy as a Service
- Incentives & Rebate Discovery

*Prevailing Wage, Certified Payroll and Union Labor Availability. Build America Buy America Compliant. "A" Rating with ISNetworld.*

## WHY PARTNER WITH IoEnergy?

### WE ARE UNIQUELY POSITIONED TO SUPPORT ESCO'S, EAAS PROVIDERS, EE FINANCE COMPANIES, RENEWABLE ENERGY PROVIDERS AND PRIVATE ENTERPRISE

**IoEnergy** is a privately held, California Subchapter S Corporation. Our forty-five-person team of experts employ a vast set of resources, contacts, risk management expertise, and deep, relevant experience developed from the direct implementation of well over **one-billion square feet** of highly diverse energy projects.

**Technology & Vendor Agnostic** – Not incumbent to any manufacturer, technology solution, or distribution channel.

**Design Solution Expertise** – The experience and capabilities to deliver the highest possible ROI for your budget.

**Open Book Contracting Model** – Eliminates the need for lengthy competitive bid process.



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