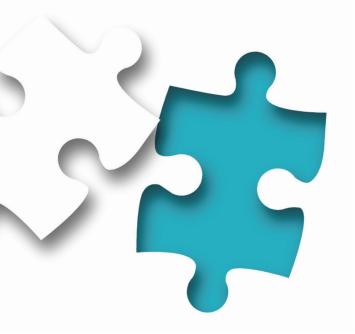


IoEnergy STATEMENT OF QUALIFICATIONS

IOEnergy IS AN ELECTRICAL CONTRACTING FIRM SPECIALIZING IN THE IMPLEMENTATION OF ENERGY EFFICIENCY SYSTEMS AND BUILDING INTELLIGENCE.

Beginning with comprehensive LED lighting and sensor upgrades, we work with energy services providers and corporate clientele to deliver high-ROI building efficiency improvements, value-add energy engineering, and **white glove** project execution. **IoEnergy** operates within the Continental United States, with deep expertise in major markets including both the East and West Coasts, with license availability across the U.S.



LASTING RELATIONSHIPS

OUR 25-YEAR LEGACY CUSTOMER BASE INCLUDES SOME OF THE LARGEST COMMERCIAL AND INDUSTRIAL PORTFOLIOS IN THE US:

- Private and Public Sector
- Healthcare Specializing in California T24 HCAI and Energy Code Permitting
- Tech Manufacturing & Clean Rooms
- Logistics & Transportation
- Education Public & Higher Education
- Food Processing & Wine Production
- Real Estate Investment Trusts (REITs)
- Banking & Financial Services

EMPHASIS ON OUTCOMES

PARTNER WITH IoEnergy FOR BEST-IN-CLASS PROJECT OUTCOMES

IoEnergy operates as a trusted, transparent extension for energy services companies, providing invaluable support, including opportunity identification, project development, permitting, project management & reporting, project implementation, and close-out.

"IoEnergy is one of the few service providers able to deliver all aspects of our Sustainability Initiatives, from front-end data through design, finance, implementation, and final reporting. These projects have been implemented strategically and with quality workmanship in a wide variety of work environments across North America." – Logistics Company Executive



TURN-KEY PROJECT SERVICES

PROJECT INSTALLATION & CONSTRUCTION

- LED Lighting, Sensor & Controls Installation
- Battery Storage Design & Installation
- EVSE Infrastructure, Engineering & Installation
- Building Automation
- HVAC & Demand Response Optimization
- General Electrical Contracting
- Project Management & Coordination

PROJECT ARCHITECTURE

- Level I, II, III Energy Engineering Audits, Project Engineering, Proposal Development
- Executive-Level Sales Support
- Financing Support / Utility Rebate Administration
- IoT Systems Integration Planning
- GHG Reporting & Support

PROJECT CONSULTATION

- Energy Savings Analysis,
 Measurement & Verification
- Energy Reports
- Inventory/Asset Tracking
- Remote-Facility Management
- Renewable Energy Integration
- Sustainability Reporting & Compliance
- Carbon Analysis & Reduction Strategies

PROJECT CAPITALIZATION

- Electric Utility On-Bill Financing
- Energy as a Service
- Incentives & Rebate Discovery

Prevailing Wage, Certified Payroll and Union Labor Availability. Build America Buy America Compliant. "A" Rating with ISNetworld.

WHY PARTNER WITH IoEnergy?

WE ARE UNIQUELY POSITIONED TO SUPPORT ESCO'S, EAAS PROVIDERS, EE FINANCE COMPANIES, RENEWABLE ENERGY PROVIDERS AND PRIVATE ENTERPRISE

IoEnergy is a privately held, California Subchapter S Corporation. Our forty-five-person team of experts employ a vast set of resources, contacts, risk management expertise, and deep, relevant experience developed from the direct implementation of well over **one-billion square feet** of highly diverse energy projects.

Technology & Vendor Agnostic – Not incumbent to any manufacturer, technology solution, or distribution channel.

Design Solution Expertise – The experience and capabilities to deliver the highest possible ROI for your budget.

Open Book Contracting Model –Eliminates the need for lengthy competitive bid process.



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